Wicomico Shores Golf Course Advisory Board MINUTES Wednesday, July 18, 2012

MEMBERS PRESENT: Robert Richardson, Chairperson; Robert Collier, Gloria Tippett, Everett "Ebie" Cooper, Don Nolan, David Phalen, and Gerald Slagle.

R&P STAFF AND OTHERS PRESENT: Brian Loewe, R&P Director; Pat Meyers, Golf Course Manager; and James Farran, Golf Course Superintendent.

CALL TO ORDER

The meeting of the Wicomico Shores Golf Course (WSGC) Advisory Board was called to order at 6:00 p.m. at the Wicomico Shores Golf Course.

APPROVAL OF MINUTES

Don Nolan motioned, seconded by Bob Collier, to approve the minutes of May 17, 2012; motion carried with all in favor.

FINANCIAL REPORT

Ms. Meyers provided an FY2011/FY2012 year-to-date rounds of golf, revenue and expense comparison handout for the Board. Overall, the year-to-date numbers for FY2012 show revenues down by \$7,857; expenses down by \$67,641; and a net profit to date of \$12,273. She reported that this is a better net picture over this time last year.

Tournaments are holding their own, with about the same number as last year.

Ms. Meyers informed the Board that she had a discussion on depreciation with representatives from the county's Finance Department. Mr. Schumacher previously asked - why do we get our depreciation number at the end of the year instead of the beginning of the year? The purchases from July 1 through June 30 are added to the depreciation figure; the official audit is usually available in late fall and that's when the final depreciation figure is provided. Because the course has not had any new capital expenditures in the last few years, the average depreciation for the past few years can be used as an estimate for the current year's budgeting purposes. Several larger items (irrigation, maintenance barn) and smaller items (mowers, equipment) are included in the depreciation figure.

OLD BUSINESS

REFINANCING THE CLUBHOUSE LOAN AND AMUSEMENT TAX REIMBURSEMENT

Brian Loewe, R&P Director, reported that he had a discussion with Elaine Kramer, Chief Financial Officer, regarding the status of refinancing the Clubhouse loan and reimbursement of the amusement tax collected. Ms. Kramer stated that Finance staff is looking into both issues; they have been busy with the annual budget process. He will follow-up and provide a report on this at the next meeting.

PIZZA NIGHTS

Chairperson Richardson stated that he talked to a few people about pizzas. The closest place that delivers to Wicomico Shores is Pizza Hotline. Some say that bigger pizzas may sell better; the Clubhouse is currently selling 9" pizzas. Mr. Slagle suggested a pizza night and happy hour to get people into the Clubhouse; maybe a \$1 draft beer offer with pizza. Mr. Slagle suggested having Mr.

Tippett bring over his pizza oven to see how it works out. Ms. Meyers stated that it will likely need to be kept on a cart as space is in short supply. He suggested advertising the pizza night on the homeowner's association board.

Ms. Meyers noted that the alcohol tax went up last July 1st. That has affected the bottom line; this needs to be looked at in the near future for budget purposes. Currently, the Course uses Sysco for most food; the Procurement Office is working on a Tri-County solicitation for food.

GOLF PLAY

Chairman Richardson stated that he's hearing that people are spending too much time looking for balls and slowing down play - even with using provisional balls. He asked about putting out red stakes. Ms. Meyers and Mr. Farran stated they will still look for the balls. She said they could try putting out white stakes. A discussion ensued regarding the pace of play and walking and riding in carts.

NEW BUSINESS

WATER SUPPLY

Mr. Farran expressed concern about the water supply and the permitting constraints associated with using effluent/grey water to water the course. The course has used effluent to water the course during drought conditions in the past. He feels the state wants to wait until there is a state of emergency before they will approve the use of grey water. He stated that the issue needs to be explored before the next drought. Staff will research available options for watering the course.

SCHEDULING THE NEXT MEETING

The next regularly scheduled meeting of the WSGC Advisory Board will be held on Wednesday, October 17, 2012, at 6:00 p.m. at the Clubhouse (subsequently changed to October 24th).

The meeting adjourned at approximately 7:00 P.M.

Kathy Bailey, Recorder (from tape recording)